PC 1/1/9/1/2/35

MAURICE CRAIN, INC.

18 EAST 41ST STREET

NEW YORK, N.Y. 10017

PLAYS AND MOTION PICTURES

ANNIE LAURIE WILLIAMS

TELEPHONE

MURRAY HILL 5-7566

Feb. 2,1967.

Dear Alan:

Here are three copies of the contract for publication of THE LONG VIEW, signed by the publisher, Frederick A. Praeger, Inc., and by Edward Callan. When you have signed, retain one copy for your files, and return the other two to us.

I am assuming that you have by now received my earlier long letter, in which I explained various terms of the contract, and explained why, without declining the book, Scribner had agreed to step aside in this instance because Praeger, being a division of Encyclopaedia Brittanica, has a better set-up for distributing this particular book, both here and within the Commonwealth, than they have. A rider attached to the option section of the contract protects your Scribner option intact.

Encyclopaedia Brittania is based on both sides of the Atlantic, and has representatives in all Commonwealth countries. We expect half or a little more of this volume publication to be sold to libraries. They expect to print 6,000, of which they will bind up half, and more as needed. Provisions are made for reprint, and for separate British publication, but it is not likely that these provisions will come into effect.

In case you did not get my earlier letter, Callan is to receive $200 for out-of pocket expenses, you are to receive $200 for the introduction, the rest to be split 75% to you, 25% to him. He has done notes and a preface, and actually caused the book to be put together. We are, of course, taking no commission on his share.

Sincerely,

Maurice

Mr. Alan Paton,
23 Linton Road,
Kloof, Natal, South Africa.

MEMBERS OF SOCIETY OF AUTHORS' REPRESENTATIVES, INC.

They expect to print an edition of 6,000, of which they will initially bind up half, then bind other copies as needed. We wroked out a contract suitable to this scale of publishing, with an advance of $1,000, payable $400 on signing, $600 on delivery of script. The only new work required of you is the introduction, which Callan says you have promised to do, with a delivery date of April 30. I believe Dr. Callan has now done most of his work on the book.

I have checked the contracts, which have already been signed by the publisher, and sent them on to Dr. Callan. He will sign and forward them to you. When you have signed, retain your own copy and return the other two.

We had to do all this without the opportunity of consulting you, and I do hope that what we have done meets with your approval. I understood from Dr. Callan that you had given the project your blessing.

Encyclopaedia Brittanica has a paperback line of books which they sell mostly to college bookstores. There is a provision in the contract for such publication of this book if the response to the hard cover edition indicates sufficient demand. There is also a provision for the unlikely possibility of the licensing of publication to another publisher in England. They say they take the precaution of making such provision in all contracts, though they expect to distribute this one themselves, importing sheets to England or offsetting over there, if there should be demand enough for a second printing.

Of course, we will not take any commission on Dr. Callan's share of the earnings. He did all the work and made the arrangements with Praeger, except for working out the details.

We do hope you are well, and that Dorrie's health is better. Annie Laurie, to my delight, seems in good health and spirits, has had no back trouble this year and is actually gaining a little weight.

Sincerely,

Maurice

Mr. Alan Paton,
23 Lynton Road,
Kloof,
Natal, South Africa.